

Message Text

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ORIGIN NEA-11

INFO OCT-01 ISO-00 AID-05 CIAE-00 COME-00 EB-08 FRB-03
INR-10 NSAE-00 ICA-11 TRSE-00 XMB-02 OPIC-03
SP-02 LAB-04 SIL-01 OMB-01 NSC-05 SS-15 STR-07
CEA-01 L-03 OES-07 DOE-15 SOE-02 INT-05 CTME-00
/122 R

DRAFTED BY NEA/ARP:J J ZIOLKOWSKI:LB
APPROVED BY NEA/ARP:J W TWINAM
NEA/ARP:AMBASSADOR MAESTRONE
NEA/RA:D MORAN (DRAFT)
USDOC/CAGNE:J HEARN (PHONE)
-----074348 220055Z /63
R 212154Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY KUWAIT

C O N F I D E N T I A L STATE 128938

E.O. 11652: GDS

TAGS: BEXP, ETRD, KU

SUBJECT: AMERICAN CAST IRON PIPE COMPANY AND FMC
DECLINE TO BID

REFERENCES: (A) KUWAIT 3000, (B) KUWAIT 2589

1. AMERICAN CAST IRON PIPE COMPANY INFORMED DEPARTMENT
MAY 18 THAT IT COULD NOT REPEAT NOT PROCEED WITH MEW PIPE
TENDER WITHOUT WRITTEN GUARANTEE FROM GOK EXEMPTING IT
FROM APPLICATION OF KUWAITI BOYCOTT LAW.

2. AMBASSADOR MAESTRONE, ARP OFFICER AND USDOC/CAGNE
OFFICER ALL TALKED WITH ACIPCO EXECUTIVES IN EFFORT TO
PERSUADE THEM TO PURSUE TENDER AS ADVISED BY EMBASSY IN
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REFTEL. LEGISLATIVE ASSISTANT IN OFFICE OF CONGRESSMAN
BUCHANAN WHO HAS BEEN FOLLOWING MATTER SAID SHE ALSO TRIED
TO PERSUADE COMPANY TO COMPETE FOR PIPE CONTRACT. HOWEVER,
COMPANY OFFICIAL W.H. BOYCE SAID THAT GIVEN BOYCOTT
REQUIREMENT IN MEW TENDER (PARA 14 OF INVITATION TO BID)
COMPANY OFFICIALS WOULD NOT PROCEED WITHOUT GOK ASSURANCE
OF EQUAL WEIGHT, I.E., A WRITTEN STATEMENT.

3. AMBASSADOR OFFERED TO REQUEST EMBOFF TO ATTEMPT TO
GET VERBAL ASSURANCE FROM MEW OFFICIAL THAT BOYCOTT

PROVISIONS WOULD NOT BE ENFORCED; HOWEVER, COMPANY SAID
THAT THIS WOULD NOT REPEAT NOT BE ENOUGH TO ALLOW IT TO
PROCEED.

4. MR. BOYCE SAID HE APPRECIATED EFFORTS BY EMBASSY,
USDOC AND DEPARTMENT.

5. USDOC/CAGNE INFORMED BY FMC MAY 19 THAT COMPANY HAD
DECIDED NOT REPEAT NOT TO BID ON BULK FERTILIZER HANDLING
SYSTEM (REF B). COMPANY CITED BOYCOTT PROBLEMS AS BASIS
FOR ITS DECISION. USDOC WILL PROVIDE FURTHER DETAILS ON
ITS TALKS WITH FMC SEPTTEL.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: IRON, NEGOTIATIONS, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 21 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE128938
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Drafter: J J ZIOLKOWSKI:LB
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From: STATE
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ISecure: 1
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Litigation Codes:
Litigation History:
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Original Previous Classification: n/a
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Reference: 78 KUWAIT 3000, 78 KUWAIT 2589
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TAGS: BEXP, ETRD, KU, AMERICAN CAST IRON PIPE CO
To: KUWAIT
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